# **DW® SUCCESS STORY | MANUFACTURING** KAMP'S PALLETS



120 Locations

105 Megapixel power

## 1

Complete surveillance solution

#### **CUSTOMER**

- Kamp's Pallets is a full service, best in class, pallet company delivering innovative pallet solutions to customers across the United States since 1975.
- Specialize in supplying high quality recycled pallets, new custom pallets, and comprehensive pallet services.
- HQ in Michigan, over 100 national facilities.
- Pallet management services are built from the ground up, ensuring a tailor-made solution every time.
- The Kamp's system is designed to give accurate counts and quality assurance on the services provided.
- Recycling and environmental stewardship is a priority, recycling more than 65 million pallets in the past year and contributing to new green initiatives on a consistent basis.

#### CHALLENGE

- Major issues with employee hi-lo and semi-truck accidents.
- Difficulty tracking and accurately confirming employee pallet production levels.
- Security issues with the facility due to location in downtown metropolis of Detroit.
- Required increased security around the perimeter and full visibility of production areas through the facility.

### **DW<sup>®</sup> SOLUTION**

- Kamp's discussed with the integrator, Metro Detroit Integrated Systems, LLC. (MDIS), how to achieve improved efficiency of operations in production areas and overall security of the facility.
- The MDIS plan included a Blackjack<sup>®</sup> P-Rack<sup>™</sup> server with 60TB and Raid5 (DW-BJR2U24T).
- DW Spectrum<sup>®</sup> IPVMS and licensing.
- MEGApix<sup>®</sup> 4MP ultra low-profile vandal dome IP cameras with 2.8mm fixed lens and junction boxes (DWC-MV74WI28, DWC-V7JUNC).
- MEGApix<sup>®</sup> 4MP low-profile vandal dome IP cameras with vari-focal lens, auto focus and motorized zoom (DWC-MV84WIA).
- MEGApix<sup>®</sup> Pano<sup>™</sup> 48MP multi-sensor IP camera (DWC-PZV2M72T).
- MEGApix<sup>®</sup>Flex<sup>™</sup> 16MP multi-sensor user configurable IP camera with 4x 4.0mm fixed lenses (DWC-PVX16W4).
- Parapet mount and adapter for multi-sensor IP cameras (DWC-PZPARAM, DWC-PZADP).
- MEGApix<sup>®</sup> Pano<sup>™</sup> 9MP 360-degree fisheye IP camera and ceiling mount (DWC-PVF9M2TIR, DWC-VFZCM).

#### QUOTABLE

"The new Digital Watchdog IP system has played a major part in improving the overall efficiency of operations and protecting our business. MDIS was very knowledgeable and has provided excellent service from the first initial sales call to the final install." - Bem A., Kamp's Pallets

#### ABOUT OUR COMPANY

Founded in 1988, DW® is a leading manufacturer of complete surveillance solutions, offering stunning image quality, advanced hardware capabilities, superior video management, reliable customer support and the lowest total cost of deployment for IP megapixel, Universal HD over Coax® megapixel and legacy analog applications. With offices in Cerritos, California and Tampa, Florida, and manufacturing facilities in Seoul, Korea, DW® is committed to delivering powerful security solutions to its customers worldwide.



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