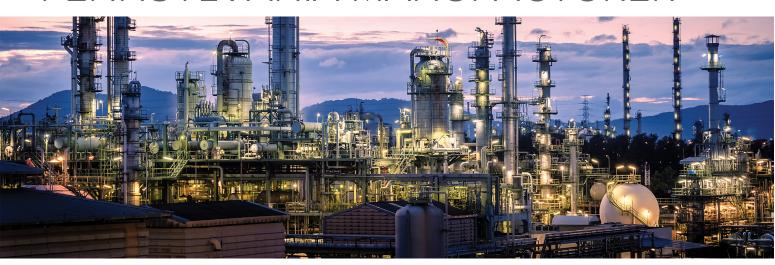
### **DW® SUCCESS STORY | MANUFACTURING**

# PENNSYLVANIA MANUFACTURER



1

million Sq. Ft.

## **16TB**

internal storage

1

solution

#### **CUSTOMER**

- · Manufacturing facility in northeast PA.
- 1 million sq. ft.
- · Offers fast, flexible and profitable solutions.
- Facility includes production, warehouse, chemical storage, packages and staging areas.

#### **CHALLENGE**

- · Need for increased archive days.
- · Non-compliant analog system.

### **DW® SOLUTION**

- VMAX® 960H™ DVRs with 16TB internal storage.
- Managed via a centralized DW Spectrum® IPVMS station.
- · Increased visibility over the entire facility.
- Managing recorded data in real time helps address incidents faster.
- Easy potential migration from analog to IP in the future.

#### **QUOTABLE**

"Digital Watchdog won because they offered a product that met the

goals of the customer at a very competitive price, and we just have a level of comfort with their product." - Michael Shea, integrator.

#### **ABOUT OUR COMPANY**

 $Founded in 1988, \, DW^{\bullet} \ is a \ leading \ manufacturer \ of \ complete \ surveillance \ solutions, \ offering \ stunning \ image \ quality, \ advanced \ hardware$ capabilities, superior video management, reliable customer support and the lowest total cost of deployment for IP megapixel, Universal HD over Coax® megapixel and legacy analog applications. With offices in Cerritos, California and Tampa, Florida, and manufacturing facilities in Seoul, Korea,  $DW^{\bullet}$  is committed to delivering powerful security solutions to its customers worldwide.







