

# PENNSYLVANIA MANUFACTURER



1

million Sq. Ft.

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16TB

internal storage

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solution

## CUSTOMER

- Manufacturing facility in northeast PA.
- 1 million sq. ft.
- Offers fast, flexible and profitable solutions.
- Facility includes production, warehouse, chemical storage, packages and staging areas.

## CHALLENGE

- Need for increased archive days.
- Non-compliant analog system.

## DW<sup>®</sup> SOLUTION

- VMAX<sup>®</sup> 960H™ DVRs with 16TB internal storage.
- Managed via a centralized DW Spectrum<sup>®</sup> IPVMS station.
- Increased visibility over the entire facility.
- Managing recorded data in real time helps address incidents faster.
- Easy potential migration from analog to IP in the future.

## QUOTABLE

"Digital Watchdog won because they offered a product that met the

goals of the customer at a very competitive price, and we just have a level of comfort with their product." – Michael Shea, integrator.

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## ABOUT OUR COMPANY

Founded in 1988, DW® is a leading manufacturer of complete surveillance solutions, offering stunning image quality, advanced hardware capabilities, superior video management, reliable customer support and the lowest total cost of deployment for IP megapixel, Universal HD over Coax® megapixel and legacy analog applications. With offices in Cerritos, California and Tampa, Florida, and manufacturing facilities in Seoul, Korea, DW® is committed to delivering powerful security solutions to its customers worldwide.

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